

# ISM Annual Indirect Procurement Conference

December 3 - 4, 2014 • Renaissance Phoenix Downtown Hotel, Phoenix, Arizona

## Agenda: Day 1

- **Opening Remarks and Welcome**  
8:00 – 8:20 a.m.  
Tom Derry, CEO | Institute for Supply Management
- **Forming Strong Alliances with Internal Business Partners**  
8:20 – 9:30 a.m.  
Camille Batiste, Sr. Director, Indirect Sourcing  
Honeywell Aerospace
- **Speed Networking**  
9:30 – 10:30 a.m.

CONCURRENT  
SESSIONS

### **Does Social Technology Make Sense for Procurement?**

11:00 a.m. – 12:10 p.m.  
Joe Walsh, AVP, Procurement | Intermountain Healthcare  
Curtis McEntire, Founder & President | Mazree

### **Optimizing the Source to Contract Process to Maximize and Lock in Savings**

11:00 a.m. – 12:10 p.m.  
Patrick Eckert, Head of Indirect Procurement  
Cardinal Health

CONCURRENT  
SESSIONS

### **Managing T&E Indirect Contracts in AsiaPac**

1:45 – 3:15 p.m.  
Speaker to be announced

### **Managing the Challenges within the Light Industrial Temporary Labor Category**

1:45 – 3:15 p.m.  
David Castro, Sourcing Manager | Republic Services

- **The Future of Logistics Procurement/Sourcing: Critical Issues Impacting the Future**  
3:30 – 4:45 p.m.  
Arnie Maltz, Associate Professor | Arizona State University  
Joel Greenberg, Director of Global Accounts | APL Logistics  
Cindie Blackmer, Manager of Global Logistics Strategic Sourcing | Intel

## Agenda: Day 2

- **Welcome Back**  
8:00 – 8:10 a.m.
- **Student Recognition**  
8:10 – 8:25 a.m.  
Marty Bell, C.P.M., A.P.P., Sourcing Manager  
American Family Insurance  
Chris Flum, C.P.M., Director of Purchasing  
Magna Exteriors
- **GlaxoSmithKline's Legal Procurement – The Harvard Business School Case Study**  
8:25 – 9:25 a.m.  
Silvia Hodges Silverstein, Faculty | Columbia Law School,  
Fordham Law School
- **Round Table Discussion by Industry**  
9:40 – 10:45 a.m.
- **Closing Keynote**  
11:00 a.m. – 12 p.m.  
Quave Burton, VP, Global Expense Management  
Abercrombie & Fitch
- **Closing Remarks and Case Competition**  
12:00 p.m.

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